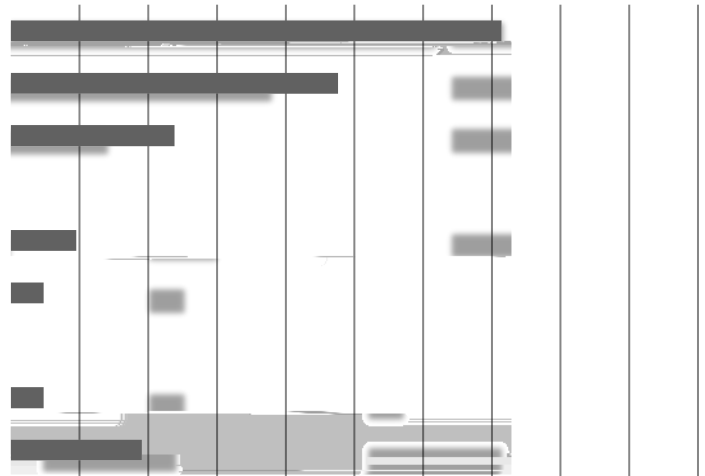


## 2022 Construction Outlook Louisiana Survey Results

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be

Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	77%	0%	23%	77%	50%
Transportation	71%	0%	29%	71%	51%
Bridge/Highway	67%	0%	33%	67%	57%
Federal (e.g., VA, GSA, USACE, NAVFAC)	56%	13%	31%	44%	37%
Multifamily Residential	40%	33%	27%	7%	32%
Other Healthcare (e.g., clinic, testing or screening facility, medical lab)	39%	0%	61%	39%	41%
Private Office	39%	22%	39%	17%	-8%
Hospital	38%	0%	63%	38%	38%
Power	36%	7%	57%	29%	35%
Public Building	36%	21%	43%	14%	20%
Retail	35%	41%	24%	-6%	-8%
K-12 School	29%	12%	59%	18%	19%
Lodging	29%	36%	36%	-7%	6%
Manufacturing	27%	13%	60%	13%	27%
Warehouse	27%	13%	60%	13%	41%
Higher Education	21%	14%	64%	7%	16%
Data Center	21%	29%	50%	-7%	31%

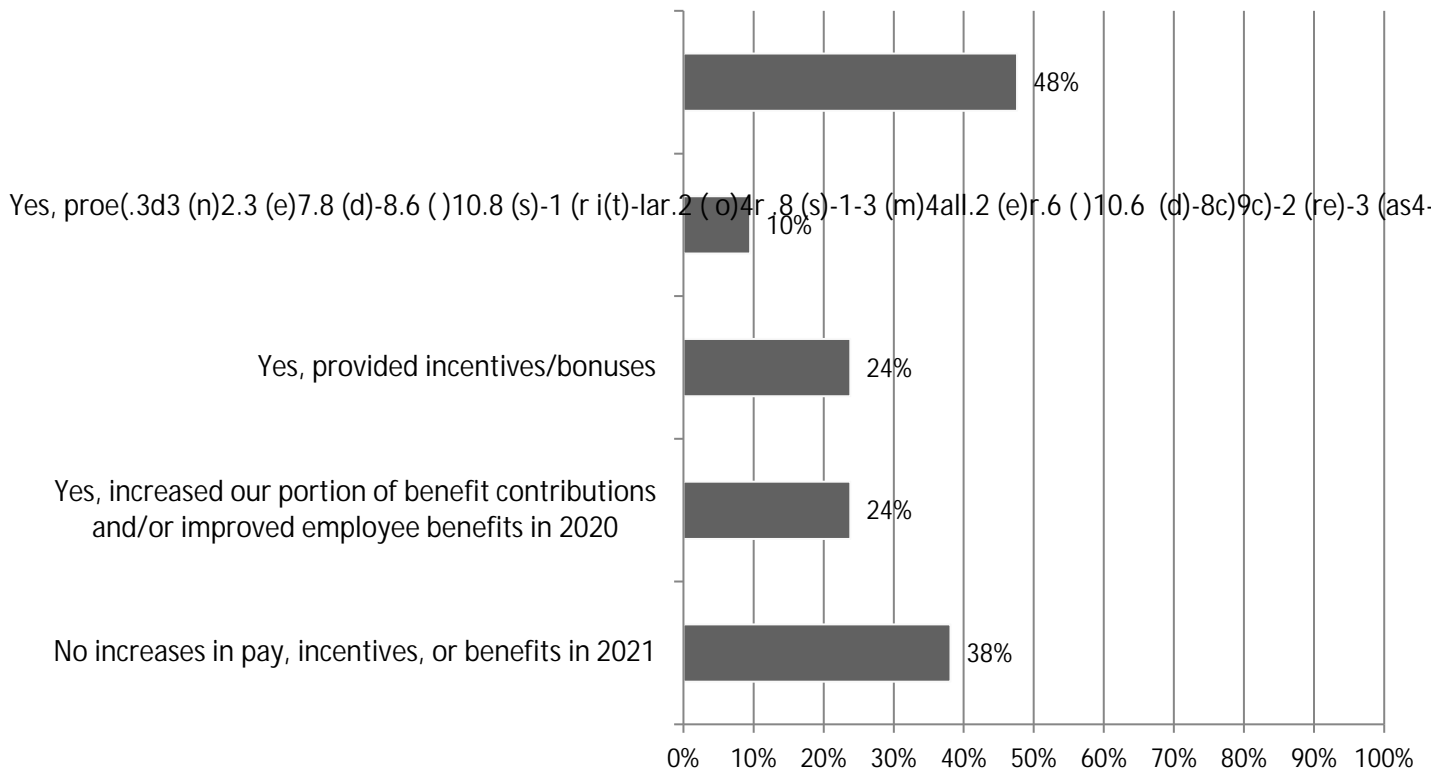
2. What percent change do you expect in your headcount in 2022? Responses: 21



3. How would you describe your current situation in filling salaried and hourly craft positions?  
Responses: 21

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses: 21

5. Did your firm increase or decrease pay or benefits in 2021? (mark all that apply) Responses: 21

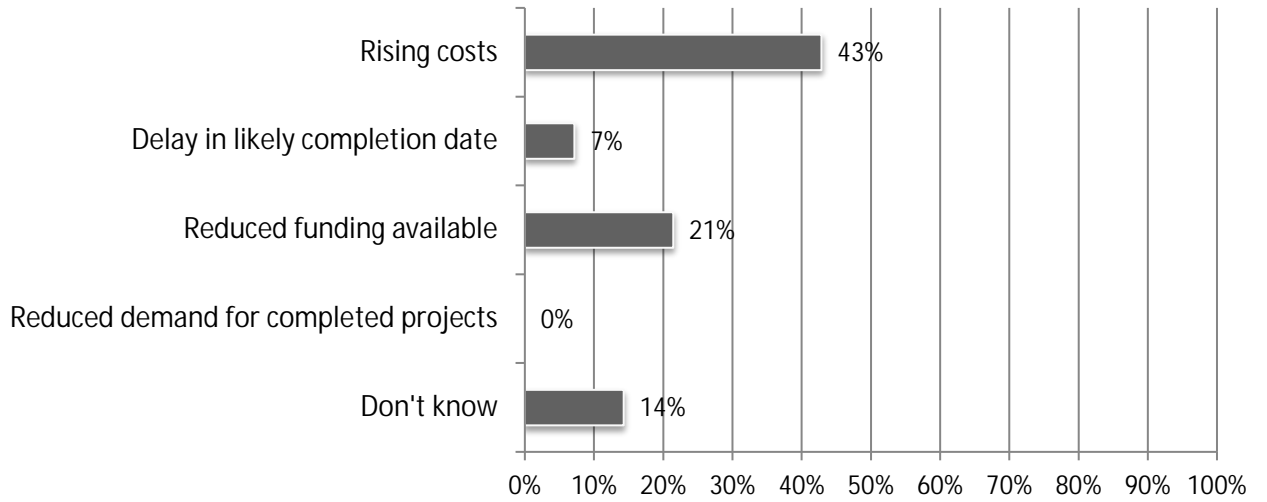


6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 21

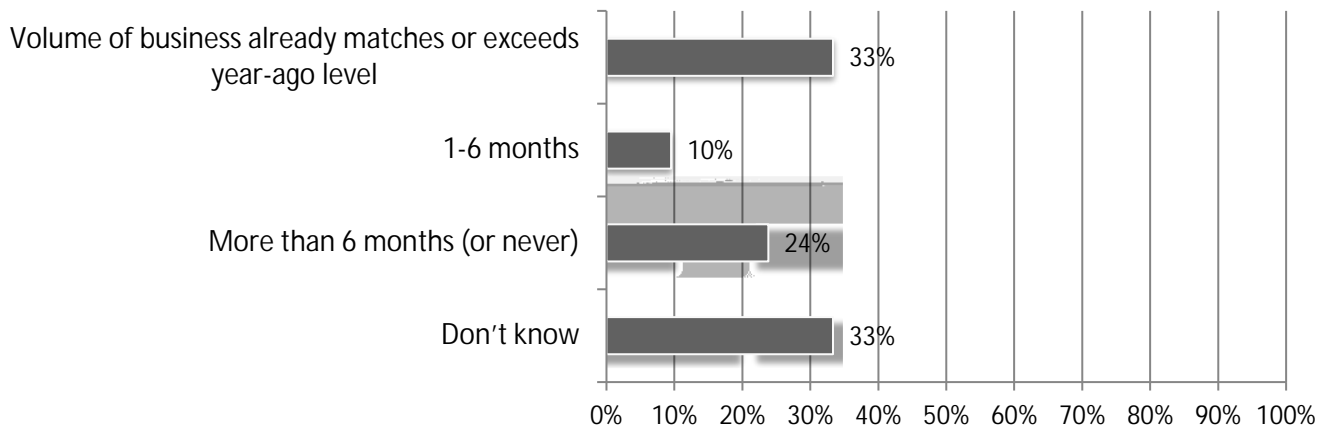
7. How has your firm responded to supply-chain issues, if any? (mark all that apply) Responses: 21

8.

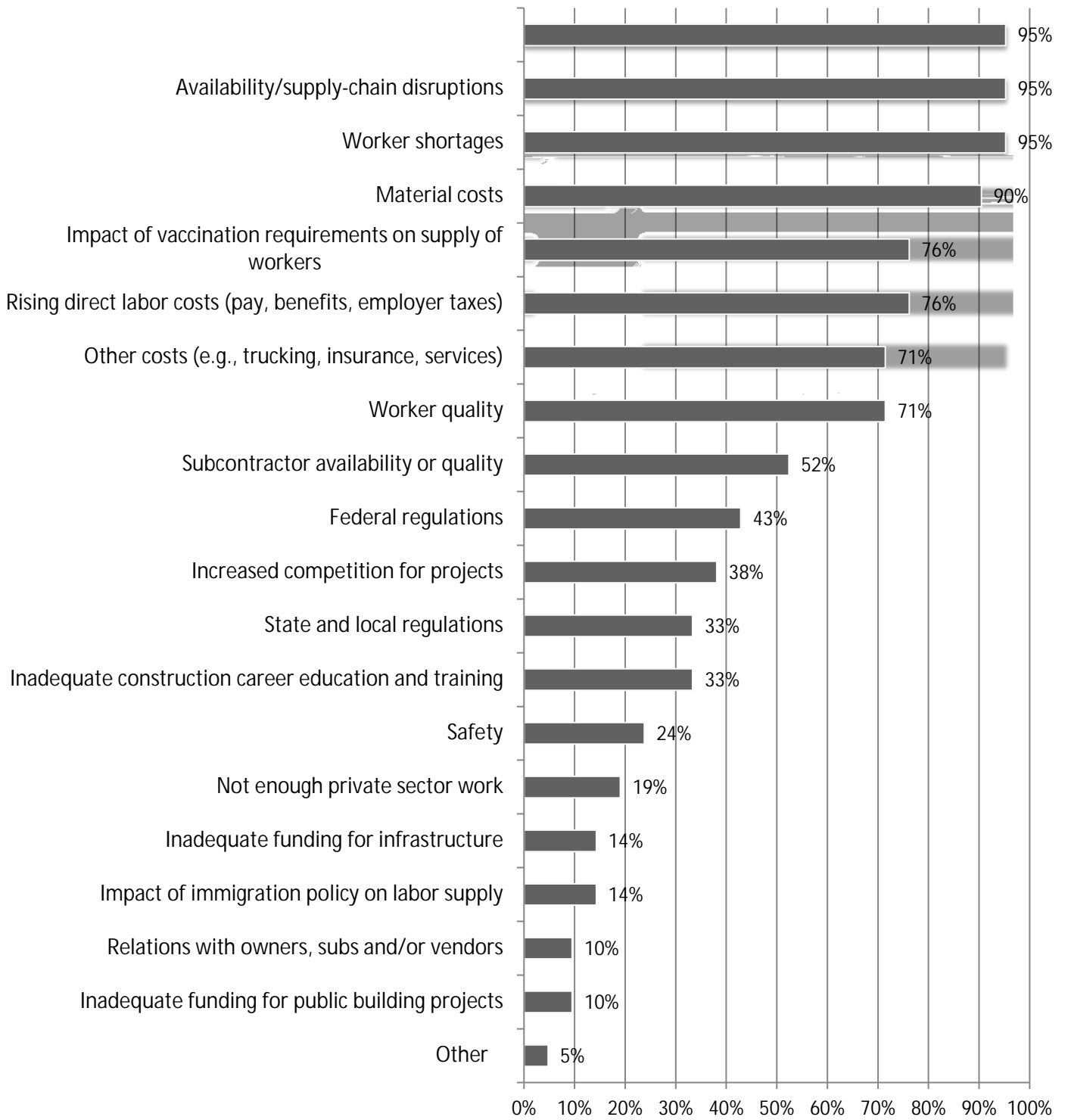
9. If projects were postponed or canceled, what was the main reason? Responses: 14



10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses: 21



11. What are your biggest concerns for 2022? (mark all that apply) Responses: 21



12. What challenges, if any, do you see regarding the safety and health of your firm's workers (mark all that apply)? Responses: 21

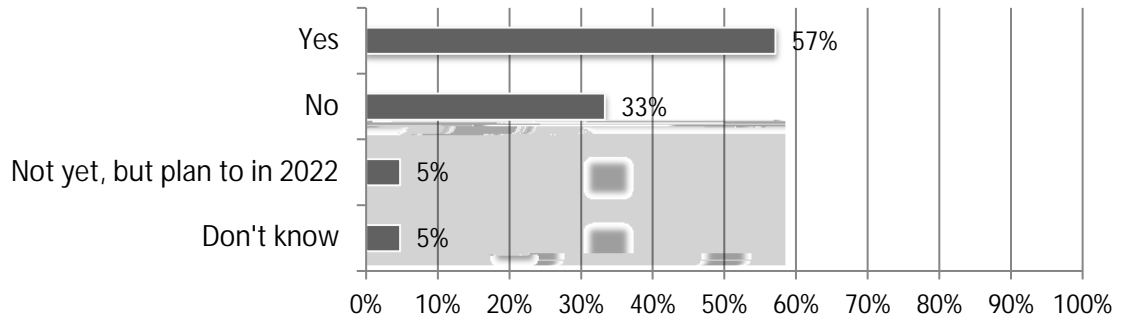
13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Responses: 21

	Increase	Decrease	No change
Accounting software	45%	0%	55%
Client relationship management (CRM) software	39%	0%	61%
Estimating software	29%	0%	71%
Document management software	28%	0%	72%
Fleet tracking/management software	28%	0%	72%
Project collaboration software	25%	0%	75%
Tool/asset management/tracking	25%	0%	75%
Project management software	22%	0%	78%
Scheduling software	21%	0%	79%
Prequalification software	19%	0%	81%
Subcontractor bid management/ITB software	18%	0%	82%
Payroll software	16%	0%	84%
Human resources (HR) software	15%	5%	80%
Building Information Modeling (BIM)	6%	0%	94%
Service management software	6%	0%	94%

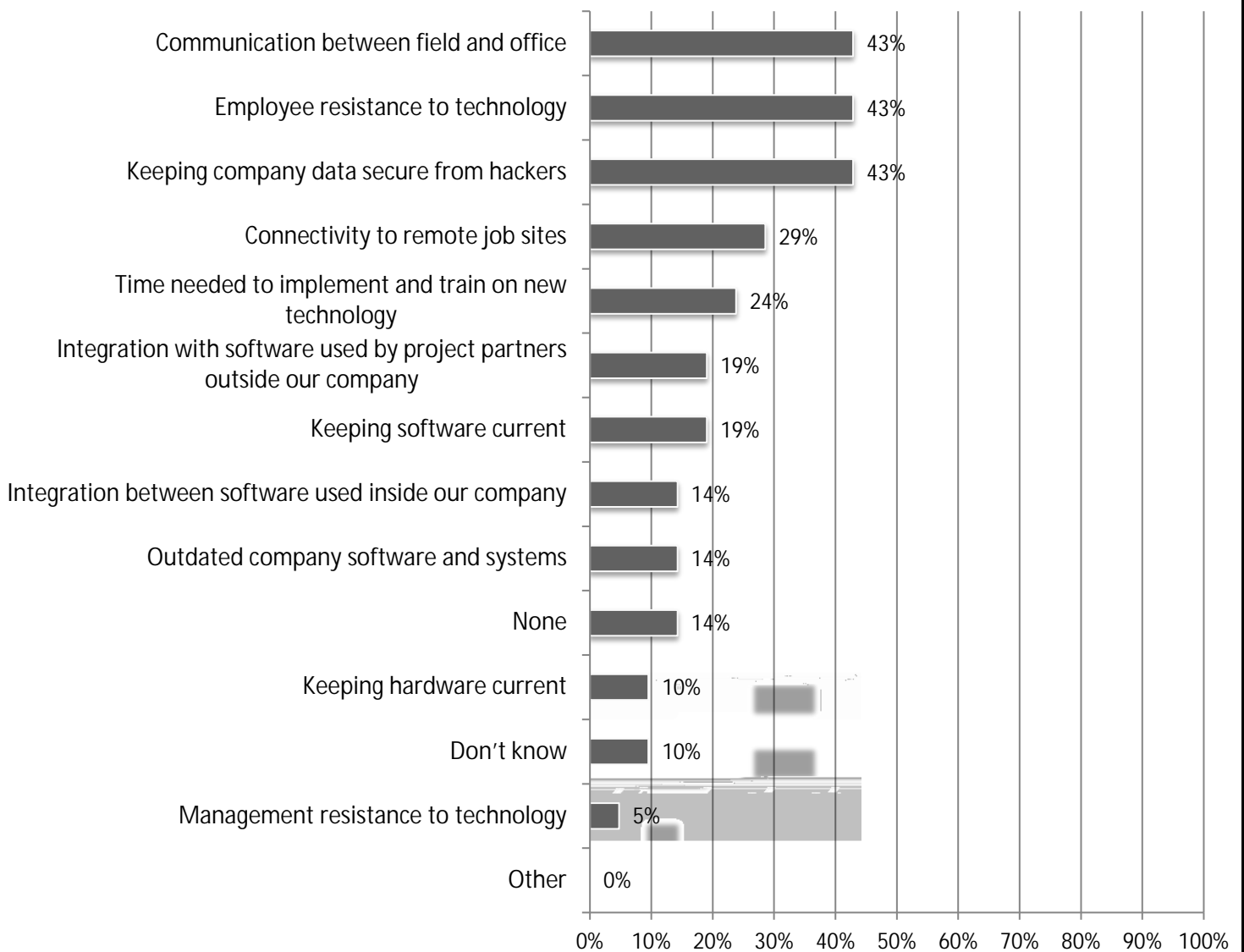




15. Does your firm currently have a formal IT plan to support your business objectives? Responses: 21



16. What are your biggest IT challenges (mark all that apply)? Responses: 21





20. Estimate the total dollar amount of work your firm performed in 2021. Responses: 21

