

2022 Construction Outlook Utah Survey Results

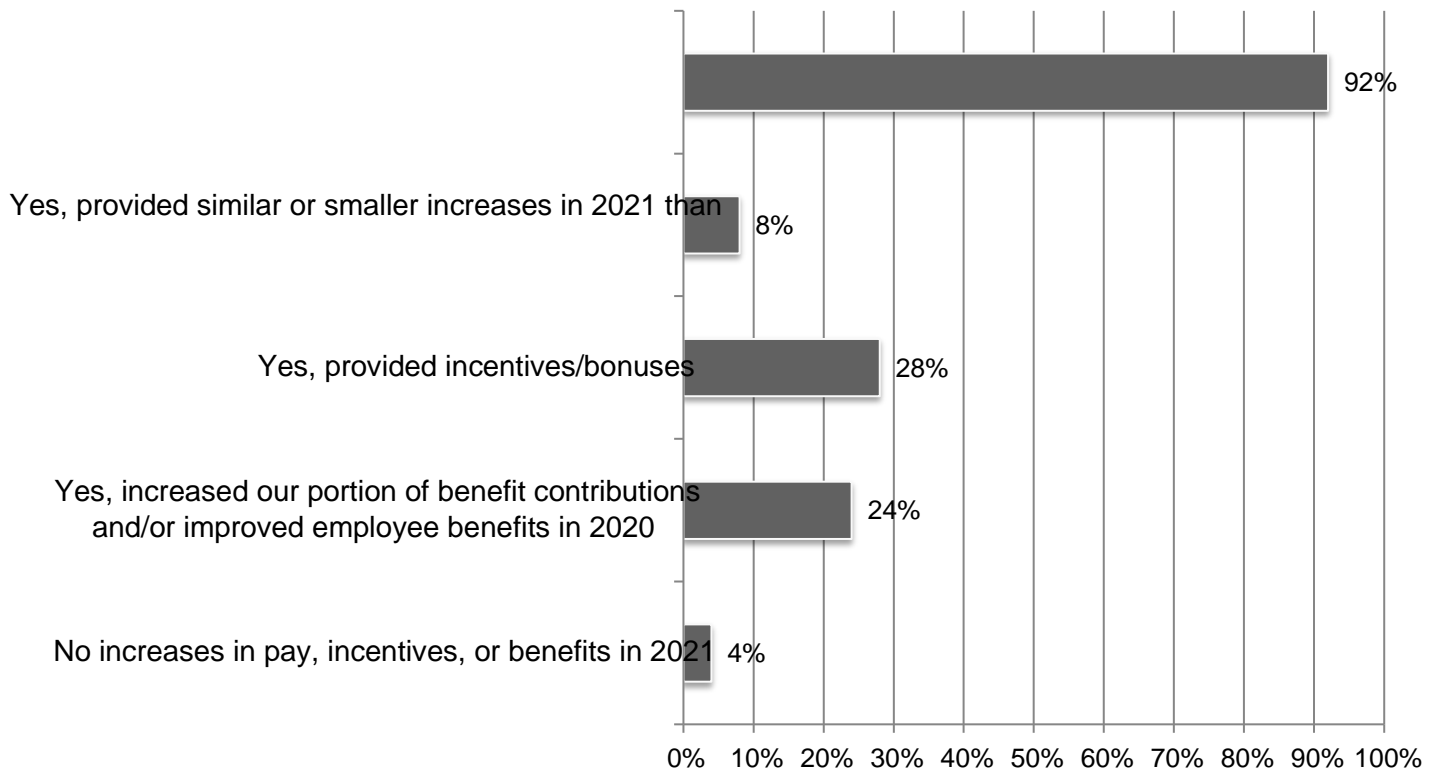
Total Responses: 26. Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2021, do you expect the available dollar value of projects you compete for in 2022 to be higher/lower/about the same (answer for all market areas in which your business operates):
Responses: 25

Market	Higher	Lower	Same	Net*	US Net
Water/Sewer	65%	0%	35%	65%	50%
Bridge/Highway	53%	5%	42%	47%	57%
Multifamily Residential	50%	22%	28%	28%	32%
Other Healthcare (e.g., clinic, testing or screening facility, medical office)	48%	10%	43%	38%	41%
Warehouse	48%	5%	48%	43%	41%
Transportation	47%	16%	37%	32%	51%
Data Center	47%	6%	47%	41%	31%
Manufacturing	45%	5%	50%	40%	27%
Public Building	42%	16%	42%	26%	20%
Federal (e.g., VA, GSA, USACE, NAVFAC)	39%	13%	48%	26%	37%
Power	28%	11%	61%	17%	35%
Lodging	28%	28%	44%	0%	6%
Hospital	26%	11%	63%	16%	38%
K-12 School	24%	29%	47%	-6%	19%
Higher Education	20%	15%	65%	5%	16%
Retail	11%	33%	56%	-22%	-8%
Private Office	10%	35%	55%	-25%	-8%

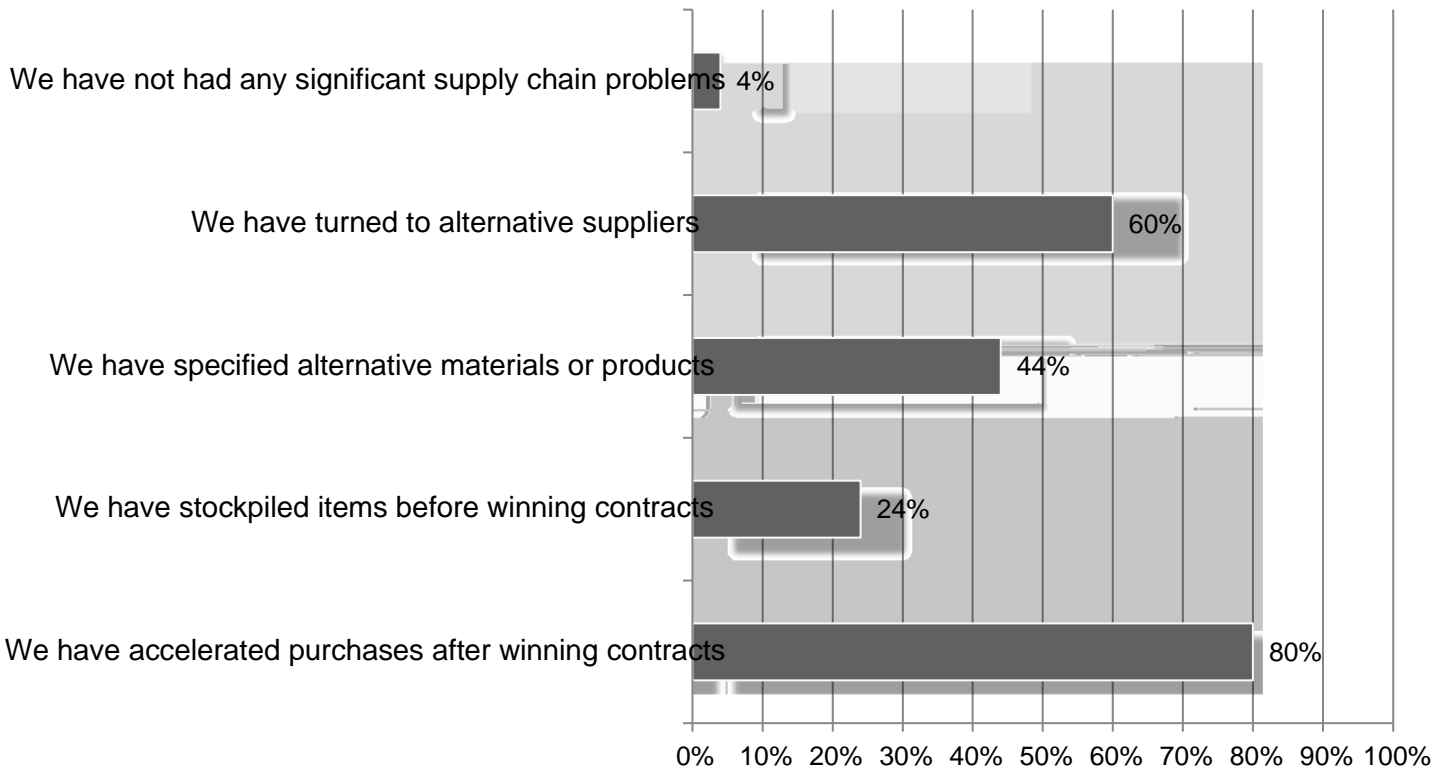
2. What percent change do you expect in your headcount in 2022 Responses 26

5. Did your firm increase or decrease pay or benefits in 2021 (mark all that apply) Responses: 25

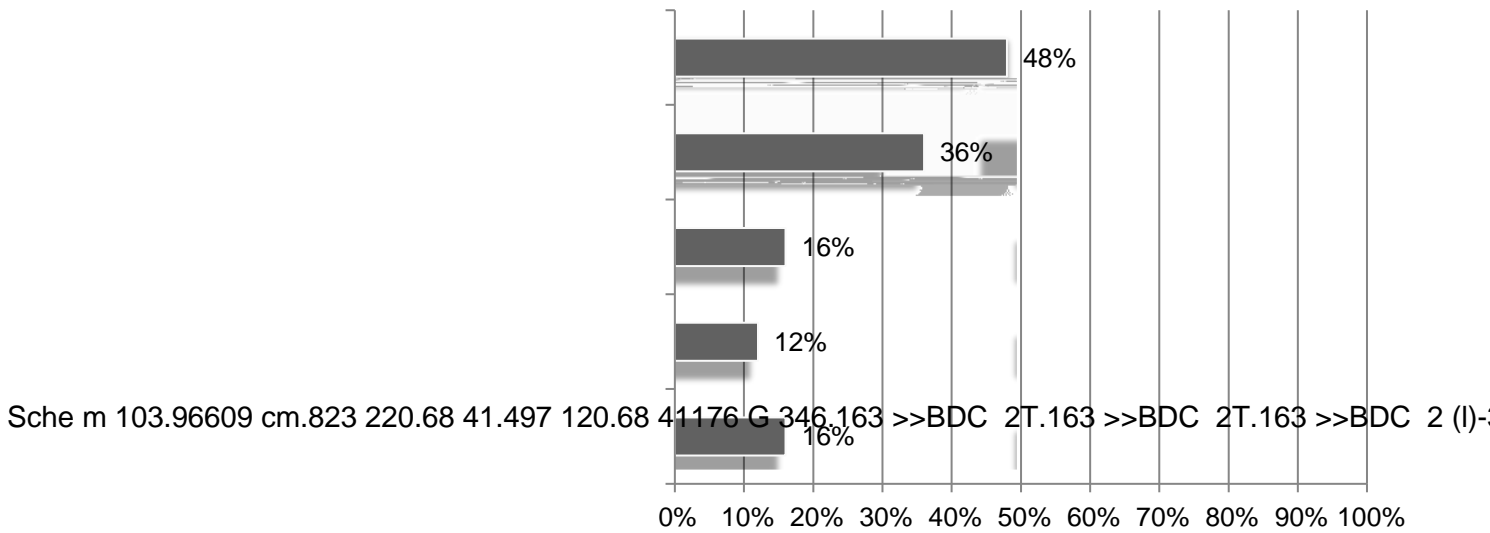


6. What impact, if any, has the pandemic had on your projects this year? (mark all that apply) Responses: 25

7. How has your firm responded to supply chain issues, if any? (mark all that apply) Responses: 25



8. Did an owner postpone or cancel any projects that were scheduled to start in 2022? (mark all that apply) Responses: 25



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9. If projects were postponed or canceled, what was the main reason? Responses 13

10. When do you expect your firm's volume of business will return to its normal level relative to one year earlier? Responses 25

11. What are your biggest concerns for 2022 (mark all that apply) Responses 26

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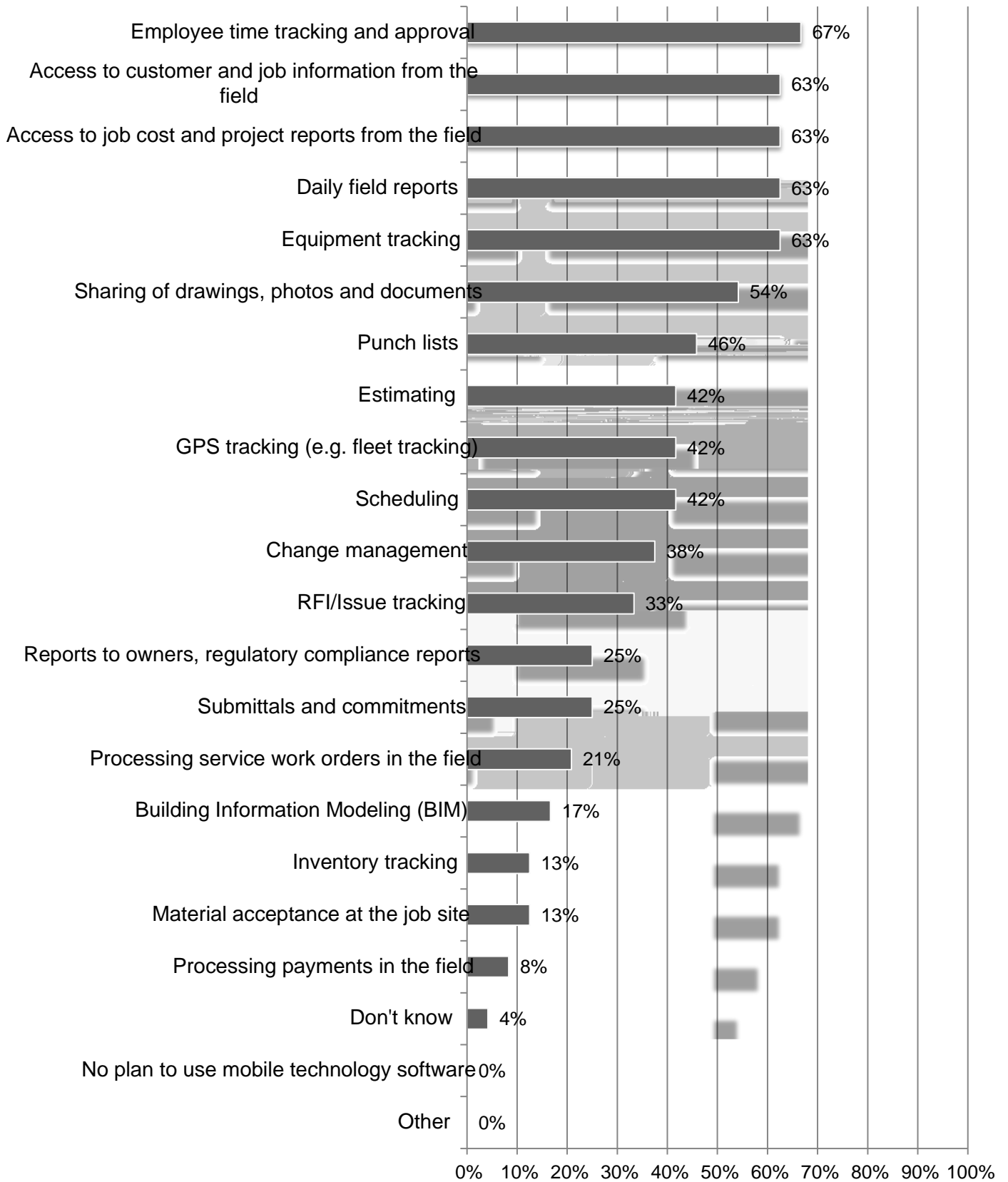
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12. What challenges, if any, do you see regarding the safety and health of your firm's workforce (all that apply)? Responses: 22

13. Compared to 2021, will your firm's 2022 investment in the following technologies change? (mark all that apply) Response: 25

	Increase	Decrease	No change
Tool/software	48%	0%	52%
Fleet tracking software	40%	0%	60%
Subcontractor management software	36%	0%	64%
Project management software	33%	0%	67%
Fleet tracking/management software	32%	0%	68%
Scheduling software	29%	0%	71%
Estimating software	28%	0%	72%
Project management software	25%	0%	75%
Client relationship management (CRM) software	21%	0%	79%
Payroll software	20%	0%	80%
Project collaboration software	13%	0%	88%
Building Information Modeling (BIM)	12%	0%	88%
Subcontractor bid management/ITB software	9%	0%	91%
Prequalification software	8%	0%	92%
Service management software	4%	0%	96%

14. How does your company plan to use mobile software technology? (Mark all that apply) Responses: 24

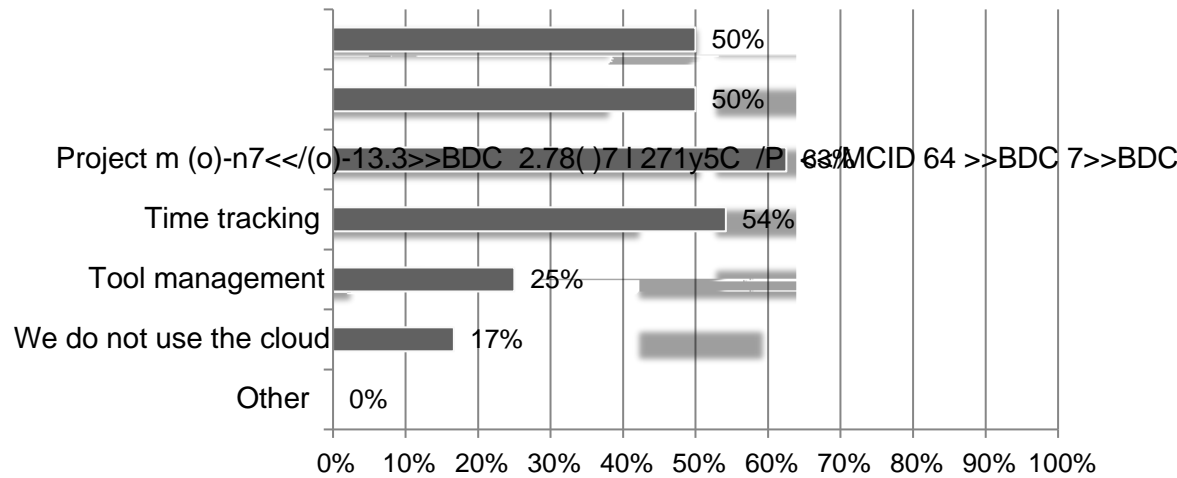


15. Does your firm currently have a formal IT plan to support your business objectives? Responses 24

16.

17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 26



18. What best describes your firm?

Responses: 26

19. When you self-perform construction work, do you operate as a union contractor or open-shop contractor?

Responses: 24

