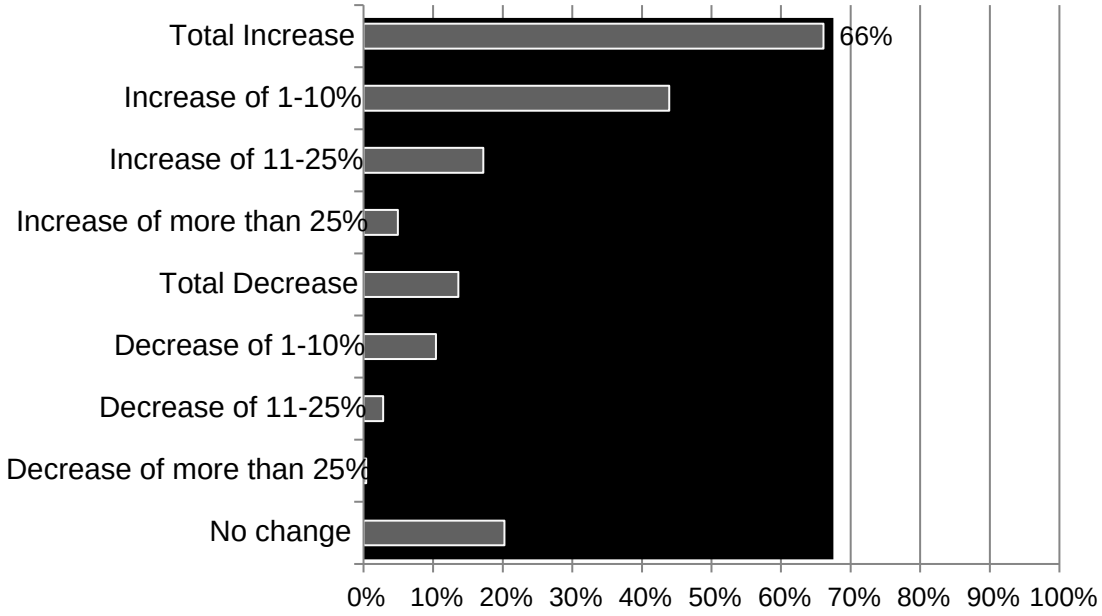
2023 Construction Outlook
$50 million or Under Survey Results

Total Responses: 528 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

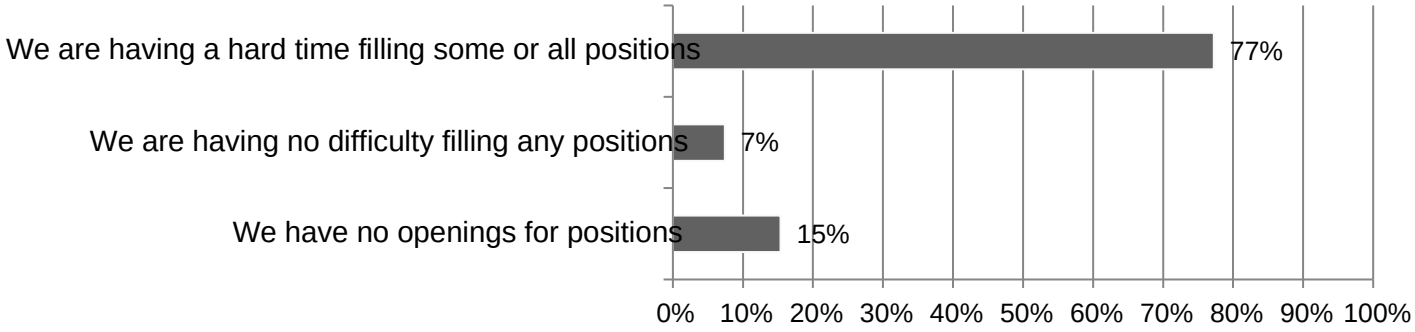
1. Compared to 2022, do you expect the available dollar value of projects you compete for in 2023 to be higher/lower/about the same? (answer for all market areas in which your business operates): Responses: 524

Market	Higher	Lower	Same	Net*	US Net
Transportation (e.g., transit, rail, airport)	53%	12%	36%	41%	42%
Bridge/Highway	47%	12%	42%	35%	42%
Federal (e.g., VA, GSA, USACE, NAVFAC)	49%	14%	37%	35%	37%
Water/Sewer	44%	12%	45%	32%	38%
Other Healthcare	40%	15%	45%	26%	28%
Power	40%	16%	44%	24%	28%
Hospital	39%	15%	47%	24%	23%
Public Building	39%	17%	44%	22%	23%
K-12 School	38%	22%	40%	16%	16%
Higher Education	35%	20%	44%	15%	16%
Warehouse	35%	28%	37%	7%	10%
Manufacturing	33%	27%	40%	6%	14%
Data Center	30%	25%	45%	5%	12%
Multifamily Residential	36%	34%	30%	3%	1%
Other	23%	21%	56%	2%	10%
Lodging	30%	34%	35%	-4%	-4%
Private Office	24%	38%	37%	-14%	-21%
Retail	23%	43%	34%	-20%	-22%

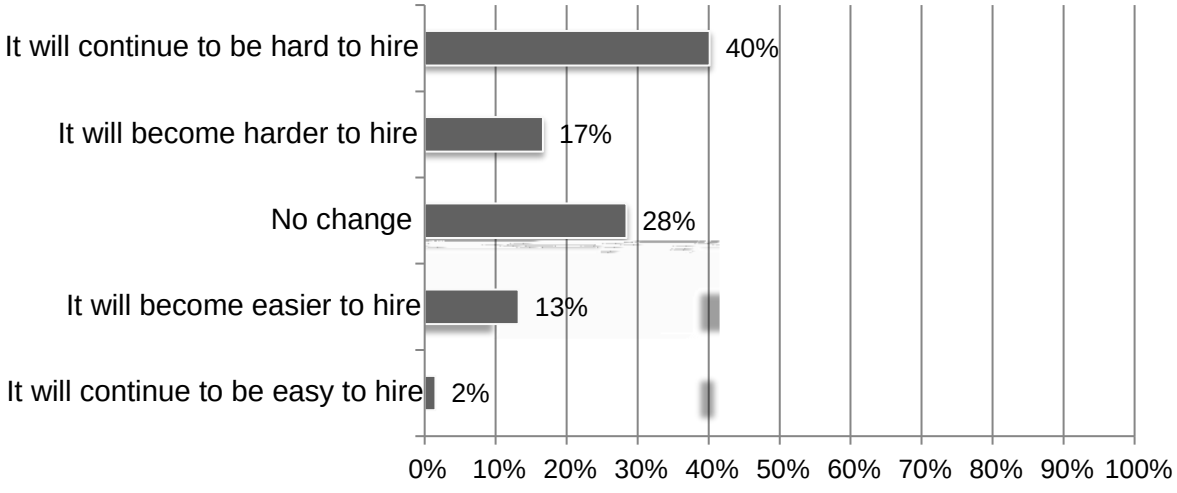
2. What percent change do you expect in your headcount in 2023? Responses 528



3. How would you describe your current situation in filling salaried and hourly craft positions? Responses 527



4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses 528



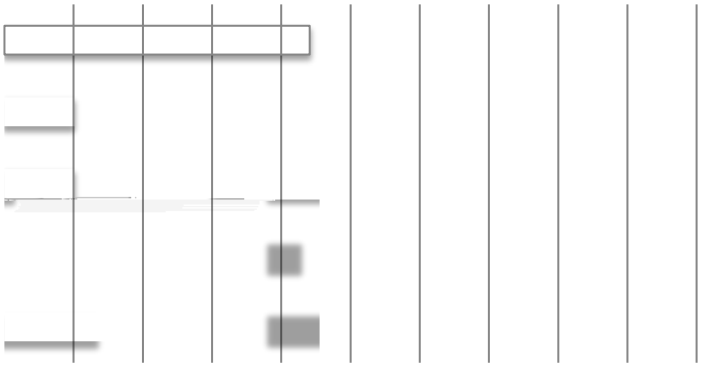
5. What changes did your firm make in pay or benefits in 2022? (mark all that apply)

7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses 528

8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses 528

9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses 527

10. If projects were postponed or canceled, what was the main reason? Responses 406



11. What are your biggest concerns for 2023? (mark all that apply) Responses 525

12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses: 473

13. Compared to 2022, will your firm’s 2023 investment in the following technologies change? (mark all that apply) R 2 (0

17.

20.