

2023 Construction Outlook

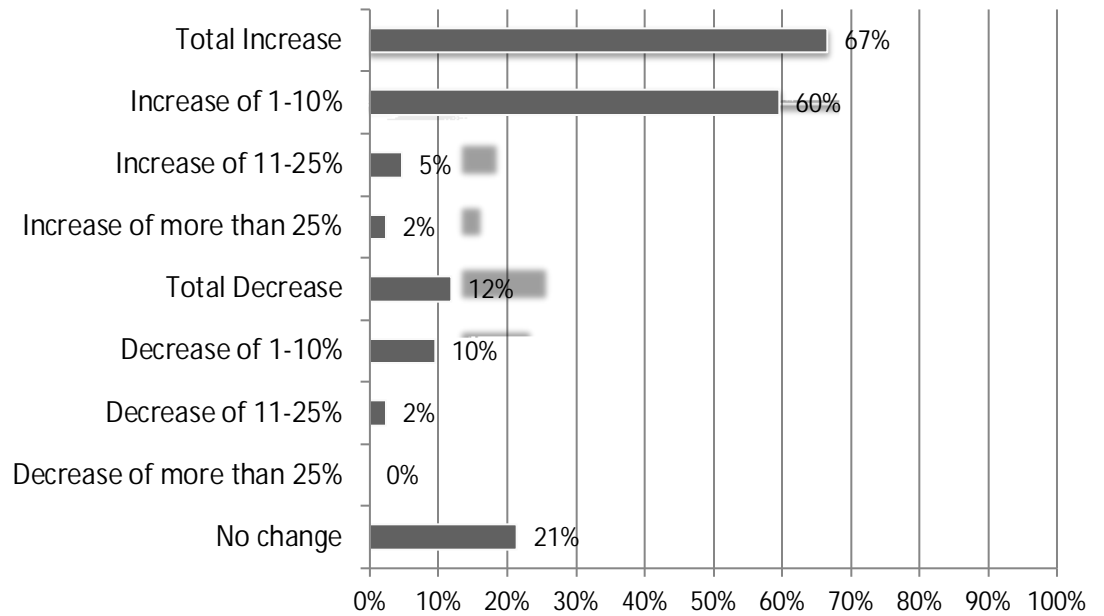
WashingtonResults

Total Responses: 42 Responses varied for some questions. Percentages are based on responses to each question and may not sum to 100 due to rounding.

1. Compared to 2022, do you expect the available dollar value of projects you compete in 2023 to be

	52%	10%	38%	43%	28%
Federal (e.g., VA, GSA, USACE, NAVFAC)	39%	14%	46%	25%	37%

2. What percent change do you expect in your headcount in 2023? Responses 42



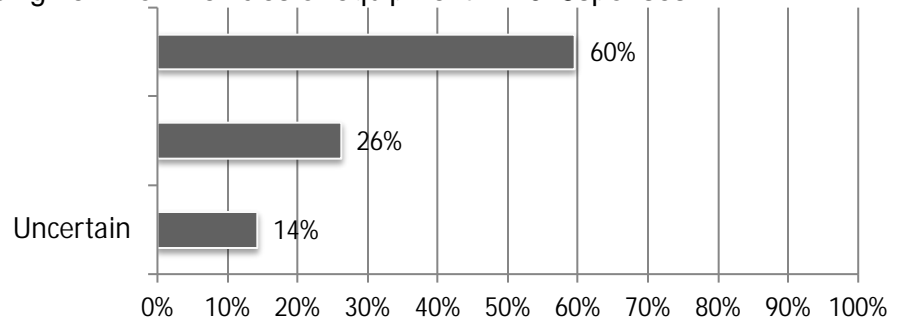
3. How would you describe your current situation in filling salaried and hourly craft positions? Responses 42

4. Do you expect any changes in the availability of hourly craft or salaried personnel over the coming 12 months? Responses 42

5. What changes did your firm make in pay or benefits in 2022? (mark all that apply) Responses 42

6. How has your firm responded to supply Responses 42

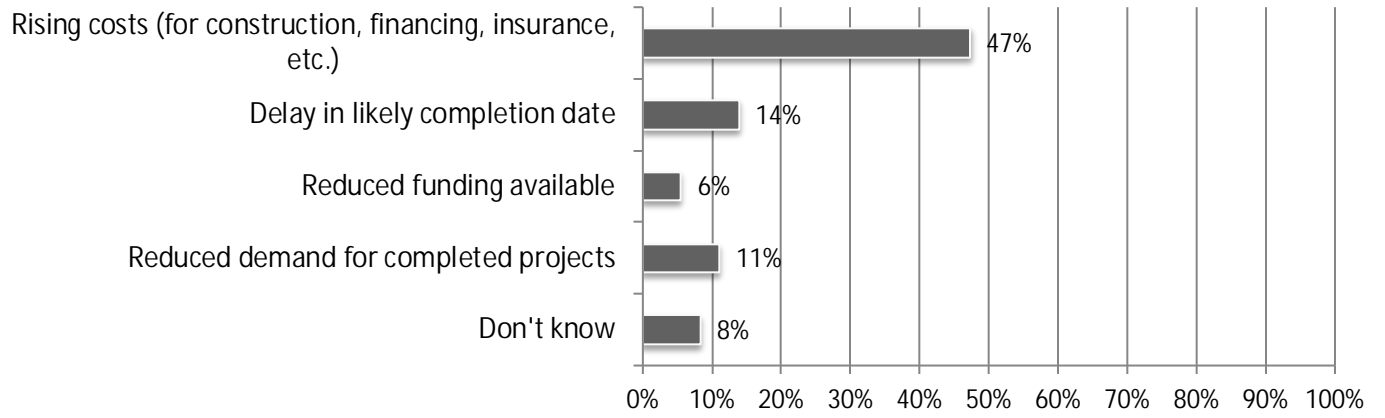
7. Do you anticipate purchasing/leasing new work vehicles or equipment in 2023? Responses: 42



8. What difference, if any, has the Infrastructure Investment and Jobs Act of 2021 (the "Bipartisan Infrastructure Law") made to your business? Responses: 42

9. Did an owner postpone or cancel any projects that were scheduled to start in 2022 or 2023? (mark all that apply) Responses: 42

10. If projects were postponed or canceled, what was the main reason? Responses: 36



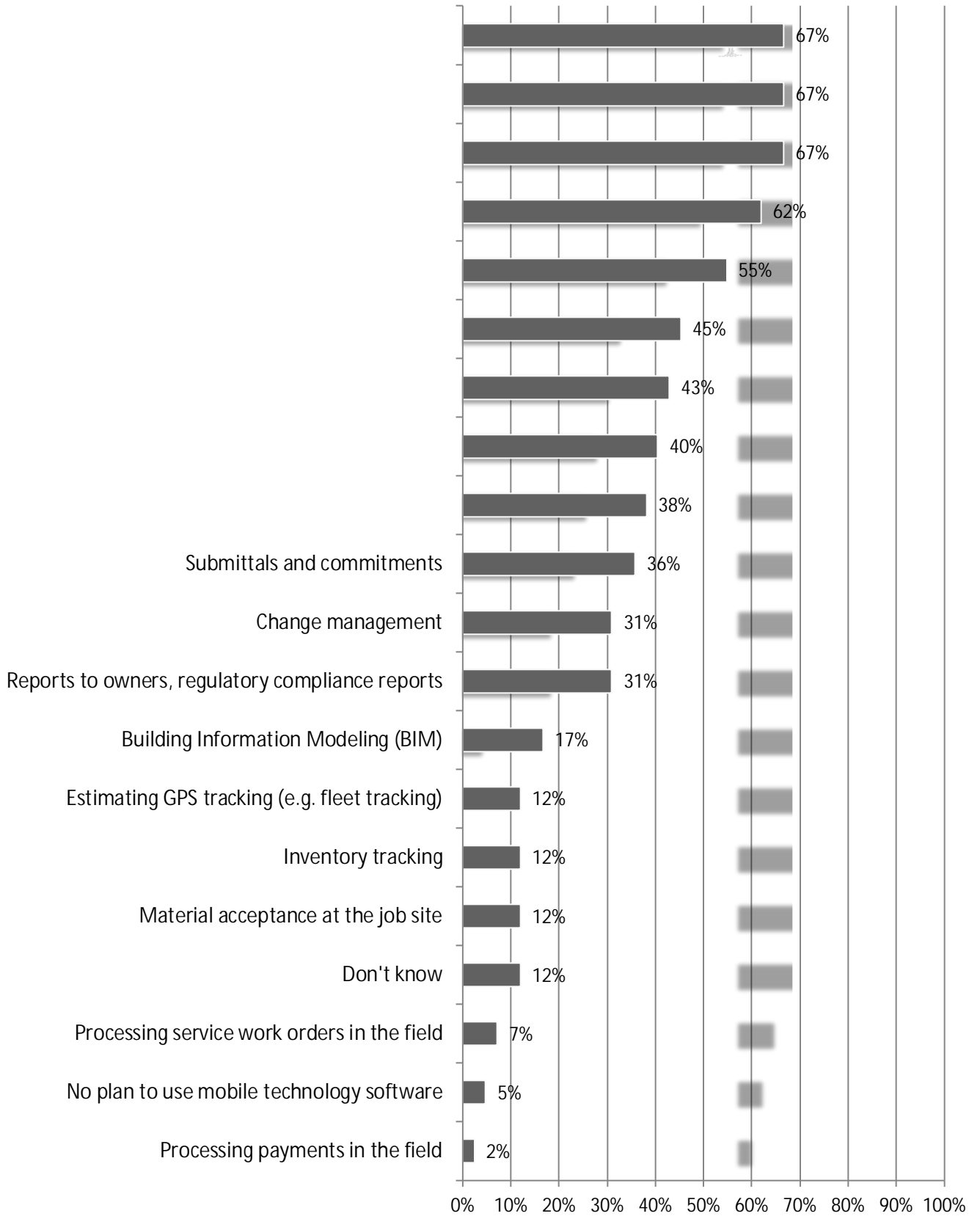
11. What are your biggest concerns for 2023? (mark all that apply) Responses: 42

12. What challenges, if any, do you see regarding the safety and health of your firm's workers? (mark all that apply) Responses 35

13. Compared to 2022, will your firm's 2023 investment in the following technologies change? (mark all that apply) Responses 53

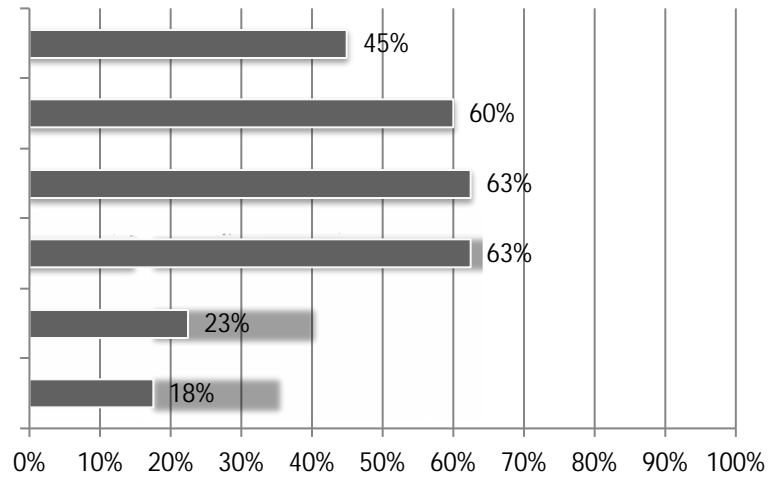
Increase Decrease No change

14. How does your company plan to use mobile software technology? (mark all that apply) Responses: 42



17. Does your firm use cloud-hosted technology in any of the following ways (mark all that apply)?

Responses: 40

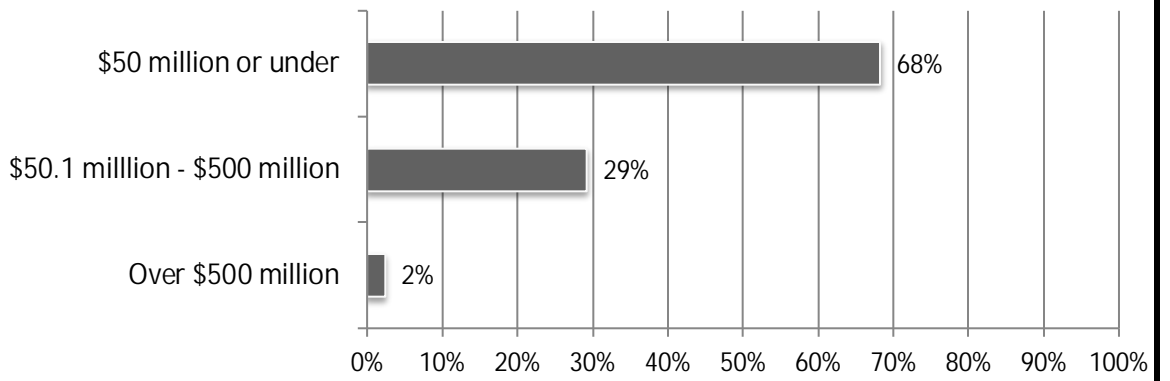


18. What best describes your firm? Responses: 42

19. When you self-perform construction work, do you operate as a union contractor or an open shop contractor?

Responses: 42

20. Estimate the total dollar amount of work your firm performed in 2022. Responses: 41



21. How many total employees does your firm employ at all of its locations? Responses: 42

